



SALES ORDER
 FALL/WINTER 2008-2009
 \$200 FIRST ORDER, \$100 REORDER

Honeybee Natural, LLC
 Orders: (866) 732-2635, (575) 427-1800, fax (575) 427-1200
 sales@honeybeenatural.com, www.honeybeenatural.com

THANK YOU FOR THIS ORDER.
 WE GREATLY APPRECIATE YOUR BUSINESS.
WHAT ELSE MAY WE DO FOR YOU?

Bill to: _____
 Address: _____
 City/ST/ZIP: _____
 Phone/fax: _____
 e-mail: _____
 Contact: _____
 PO/Ref/Rep: _____

Ship to: _____
 Address: _____
 City/ST/ZIP: _____
 Phone/fax: _____
 Contact: _____
 Instructions: _____
 UPC: Require UPC / Bar code YES

ORDER DATE	SHIP DATE	SHIP VIA	SHIP ACCOUNT #	COD
CREDIT CARD #				EXP. DATE
V D	M A E	NAME		
PRODUCT TOTAL			\$	
TAX			\$	
SHIPPING			\$	
ORDER TOTAL			\$	

	100% pure beeswax candles	diameter (in.)	height (inches)	pieces per unit	box or package	burn time (hrs)	Natural IVORY	Nat. YELLOW	Natural GOLD	GOLD	MANGO	PERSIMMON	RUST	BRIGHT RED	RED	WINE	PINK	ROSE	CORAL	LAVENDER	PURPLE	SKY BLUE	CORNFLOWER	PACIFIC BLUE	NAVY	CELADON	KIWI	DESERT OLIVE	PINE	RAINBOW MIX	unit price	units per case	case price	case total	TOTAL price		
SOLID CAST PILLARS	2-3.5 colonial	2	3.5	1		30																											4.00	12	48.00		
	2-6 colonial	2	6	1		60																											6.25	12	75.00		
	2-9 colonial	2	9	1		100																											8.00	6	48.00		
	2.5-5 colonial	2.5	5	1		60																											7.50	12	90.00		
	2.5-10 colonial	2.5	10	1		120																											15.00	6	90.00		
	3-6 colonial	3	6	1		100																											12.00	6	72.00		
	3-9 colonial	3	9	1		120																											17.00	6	102.00		
	3-12 colonial	3	12	1		250																											24.00	6	144.00		
	3-3 flat top	3	3	1		50																											7.50	12	90.00		
	3-6 flat top	3	6	1		100																											12.00	6	72.00		
	3-9 flat top	3	9	1		130																											17.00	6	102.00		
3-12 flat top	3	12	1		250																											24.00	6	144.00			
DIPPED TAPERS	Birthday	1/8	3	24	✓	n/a																											1.50	12	18.00		
	T4 P12 mini danis	1/2	4	12	✓	1.5																											3.00	12	36.00		
	T10 P12 danish	1/2	10	12	✓	3.5																											7.00	6	42.00		
	Hanukkah	3/8	5	45	✓	2																											7.50	12	90.00		
	T6	7/8	6	2	✓	6																											2.50	12	30.00		
	T9	7/8	9	2	✓	9																											3.25	12	39.00		
	T12	7/8	12	2	✓	12																											4.00	12	48.00		
HONEY-COMB	mini beehives	1.5	1.5	8	✓	1.5																											3.00	12	36.00		
	R3-4	3	4	1	✓	30																											5.00	6	30.00		
	RT9	7/8	9	2	✓	6																											3.00	12	36.00		
	Make-A-Candle kit	8	12	10	✓																												10.00	6	60.00		
Etc.	Tea Light	1.5	3/4	12	✓	4																											6.00	10	60.00		
	1" Tea Light	1.5	1	100		6																											60.00	1	60.00		
	Votive	1.5	2	1	✓	18																											1.50	18	27.00		
	Egg	1.5	2	1		12																											2.00	12	24.00		
	Pearl & Rstone	7/8	12	2	✓	12																											6.00	12	72.00		
																	TOTALS																				

Open cells (not \) show available colors. Full cases only, please.

Save the Bees.

Date _____

Terms: _____

Authorized signature _____ Name _____ Title _____

I hereby agree to the **Terms and Conditions of Sale** per www.santafecandle.com/terms.htm

Honeybee Natural, LLC – makers of Santa Fe™ healthy candles

TERMS AND CONDITIONS OF SALE

Orders:

- \$200 minimum opening order
- \$100 re-order minimum;
- Orders taken by phone, fax, email, mail.
- Full case quantities only.
- Split case: two colors per case maximum
- Order address: PO Box 200, Anton Chico, NM 87711

Pricing:

- All prices are F.O.B. Santa Fe or Anton Chico, NM.
- Discounts available through current specials or special arrangement.

Payment:

- All first orders COD or pre-paid.
- Orders COD or pre-paid (Visa / MasterCard / Discover, check) unless terms established by approved application.
- Ownership of merchandise is not transferred to consignee until balance is paid in full.
- Payment address: 173 Paseo de Peralta, Santa Fe, NM 87501

Samples:

- Unit-quantity samples available at wholesale price.

Shipping:

- Our default shipping is by UPS ground service.
- By arrangement, we can bill shipping on consignee's UPS or FEDEX account.
- Large orders, by mutual agreement, can be shipped by freight service.

Shipping Times:

- Most orders are processed and shipped within 2 working days of receipt, and our goal is next-day.
- Times may increase slightly during holiday season (Oct.-Dec.).
- If we are not able to ship your order sooner than 5 business days after receipt, we will communicate with you ASAP.

Back-orders:

- If any regular item (anything shown on our sales order form) is not available at the time of your order but will be within 15 days, we will ship the balance of the order and bill for the full order amount, then ship the back-order items ASAP at our cost.
- Any items that will not be available in 15 days we will drop from the order and so note.

Damage:

- Shortage, defect or non-shipping damage must be reported to us within 5 days of delivery and we will promptly ship replacement product at our cost. Please report shipping damage to carrier.
- **Your customer is our customer. If your customer reports defects, please refer to us immediately. Customer satisfaction is our highest priority. We would much rather replace a candle at our cost than lose a customer.**

Returns:

- We are most interested in your success in selling our product. We work diligently with you to ensure that you are buying the right items at the right times and in the right quantities.
- No product is to be returned without prior authorization, and where we are not at fault for errors, a 15% restocking fee will apply. If we are at fault, we will resolve the errors at our expense.
- No returns on special order items or damaged items or items that have been removed from our packing materials or put out for sale.
- Credit will be issued for authorized returns within 5 days of the return receipt.

Consistency of Product:

- Consistency is a priority of the highest order for us. However, features, finish, colors, and properties of our candles may vary slightly. Beeswax is a natural product that changes with season, weather, and crop, and our candles are 100% pure beeswax.
- Our candles are all handmade, and each candle may therefore be slightly different.
- **Please report to us any product that does not perform or present well, or any unacceptable inconsistency.**

Etc.:

- Prices, product, and terms subject to change without notice.
- Current Terms & Conditions of sale always available at www.santafecandle.com/terms.htm
- We currently update materials twice a year and publish Spring/Summer in February and Fall/Winter in August.

We greatly appreciate all feedback.

Thank you.